

Rimini, July 29<sup>th</sup> 2020

Dear Customers and Partners,

starting from **August 1<sup>st</sup>**, 2020 Scm Spare Parts goods will be delivered only on DAP (Delivery at Place) basis. It means that from August 1<sup>st</sup>, 2020 the EX WORKS (EXW) deal will no longer be applicable.

### **What does Delivery at Place (DAP) mean?**

Delivered-at-place means that Scm Group Spa takes on all **the risks and costs of delivering goods** to an agreed-upon location. Scm Group Spa will be responsible for everything, including packaging, documentation, export approval, loading charges, and ultimate delivery.

The costs for transport to the agreed place of destination will be borne by Scm Group and will be charged at the time of invoicing, excluding import duties and any applicable taxes. The delivered-at place agreement will be applicable for any form of transportation.

### **What are the advantages of DAP Agreement?**

The choice to proceed only with DAP agreement is the result of a process of improvement of internal procedures, thanks to which Scm Spare Parts is committed to ensuring a better shipping service and a more punctual delivery. Waiting times will be considerably eliminated and reduced transport costs will be guaranteed.

### **Will the EX WORKS Incoterms deal remain in force?**

No, the EX WORKS deal will no longer remain in force.

For further information our Spare Parts Service is at your complete disposal:  
[spareparts@scmgroup.com](mailto:spareparts@scmgroup.com)